



Ab E Manufacturing Selects Waterloo as Headquarters and Production Facility

25,000 square foot facility will employ approximately 20 production scientists and engineers

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FOR IMMEDIATE RELEASE

JEFFERSON, Wis., September 1, 2017 – JEFFERSON, Wisconsin – A site search process started in February has resulted in a win for Jefferson County and for the City of Waterloo. Ab E Manufacturing, the commercial production arm of Madison-based Ab E Discovery, will build a manufacturing headquarters and production facility on property in the City’s industrial park, at a cost of \$3.5 million. The 25,000 square foot facility is slated to employ approximately 20 production scientists and engineers at full capacity.

“This facility is a milestone for Ab E Discovery to realize our mission: commercialize entrepreneurial science by accelerating market entry for animal health and nutrition innovations,” according to Chris Salm, Chief Executive Officer of Ab E Discovery (Ab E Manufacturing’s parent company).

The manufacturing operations at this site will result in production of bio-functional feed ingredients that provide comprehensive solutions for supporting animal health. Ab E Discovery’s first product, Cosabody™, stems from ground-breaking research from Professor Mark Cook’s lab at the University of Wisconsin-Madison. The technology is designed to support an animal’s natural immune response and will provide a simple, robust alternative to antibiotic usage in animal agriculture.

“The Jefferson County Economic Development Consortium (JCEDC) played an invaluable role in helping to identify Waterloo as the optimal site for our manufacturing headquarters and our production facility. We’re excited about the resources and talent Waterloo brings to the table, and we look forward to contributing to its growth,” said Chris Salm.

“The Waterloo Common Council approved a municipal development package which will bring over \$3.5 million in private investment and family-supporting jobs to Waterloo,” noted Waterloo Mayor Bob Thompson. “Waterloo offers access to a skilled workforce, a great site for future expansion and a quick, low-cost approval process. We are very excited to see this project move forward.”

John David, Chairman of the JCEDC and Board Member of the Glacial Heritage Development Partnership (GHDP) said “This project is the result of good economic development work performed by the JCEDC/GHDP. We’re very pleased to see this come together.”

Ab E Discovery was founded in 2015 to commercialize Cosabody™, an antibiotic-free method of protecting animals raised for food from common infections. The company partners with entrepreneurial



scientists to find deliberate paths to take their technologies from discovery to impact. By cutting through the complexities of commercialization, Ab E Discovery clears the way for innovators in animal health and nutrition to focus on driving their technologies forward. Ab E Discovery is a full-service resource with comprehensive in-house capabilities—from R&D to manufacturing and scale-up—to engineer a quick and confident journey to market.

The process leading up to the Waterloo agreement started in February, when Ab E Manufacturing contacted the JCEDC/GHDP for assistance in locating possible sites for the facility. Working closely with the company representative, a site search was completed. All communities within Jefferson County were given the opportunity to submit.

“We’re pleased to have Ab E Manufacturing in Jefferson County,” noted Ben Wehmeier, Jefferson County Administrator. “Our proximity to the University of Wisconsin-Madison, and our strength in food processing and agri-business make Waterloo and Jefferson County a great location. We’re excited to see Ab E Manufacturing grow.”

The company is working with the Wisconsin Economic Development Corporation on possible incentives for the project.

About Ab E Manufacturing

Ab E Manufacturing is Ab E Discovery’s commercial production path, focused on process development and manufacturing of early stage bio-functional feed ingredients. To accelerate market entry, Ab E Manufacturing outfits forward-thinking businesses with the capacity, resources, and flexible systems needed to get from R&D to scale. Ab E Manufacturing’s production scientists integrate multiple phases of front-end development, engineering and implementing processes that ensure optimal quality and consistency throughout.

About the GHDP and JCEDC

The Jefferson County Economic Development Consortium (JCEDC) functions as the County’s Department of Economic Development. It is currently funded by Jefferson County and Intergovernmental Agreements with the communities of Cambridge, Fort Atkinson, Jefferson, Johnson Creek, Lake Mills, Watertown, Waterloo and Whitewater.

The Glacial Heritage Development Partnership is a non-profit 501(c)3 public-private organization created to promote the economic competitiveness of the Jefferson and Dodge County region by providing professional economic development services for the purpose of retaining, expanding and attracting capital investments and driver industry jobs to our communities. It was formed in mid-2016 and engages the private sector in economic development activities.